

How Do I Find And Keep Clients

Watch this to get your first 5 customers - Watch this to get your first 5 customers 10 minutes, 13 seconds - I'm releasing it live at a virtual book launch event in 6 weeks, on Sat Aug 16. What you need to know: A good money model gets ...

The 4 Types of Clients and How to Manage Them - The 4 Types of Clients and How to Manage Them 9 minutes, 46 seconds - #highticketexpert #highticket #highticketclosing #highticketsales #highticketcoach In today's video, Dan breaks down a crucial ...

Watch this to keep more customers - Watch this to keep more customers 40 minutes - I'm releasing it live at a virtual book launch event in 6 weeks, on Sat Aug 16. What you need to know: A good money model gets ...

How To Keep Your Clients COMING BACK - How To Keep Your Clients COMING BACK 4 minutes, 26 seconds - You have to **keep**, your **customers**, back with these marketing tips! It cannot be stressed how important it is to have a two-fold ...

Intro

The Most Important Area Of Your Practice

The Importance of Repeat Clients

Way to Keep Your Clients

Two-Fold Marketing

Outro

9 Customer Retention Strategies to Keep Customers Coming Back - 9 Customer Retention Strategies to Keep Customers Coming Back 3 minutes, 22 seconds - Looking to increase your **customer**, retention? Follow along with Ignite Visibility CEO, John Lincoln as he shares 9 strategies you ...

Intro

Gift Giving

Offer Promotions

Host an Event

Set the Right Expectations

Deliver Top Notch Customer Service

Measure Your Net Promoter Score

Customer Feedback Loop

Customer Planning Process

Reaching Out to Customers

5 Customer Retention Strategies That Keep Customers Coming Back - 5 Customer Retention Strategies That Keep Customers Coming Back 8 minutes, 59 seconds -

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Intro

Treat Your Customers Like Family

Have a Big Cause

Create a Sense of Belonging

How To Stop Clients From Leaving With One Simple Method - Financial Advisor Tips and Training - How To Stop Clients From Leaving With One Simple Method - Financial Advisor Tips and Training 6 minutes, 32 seconds - Financial Advisors, To **keep clients**, happy for life, we need to learn how to build their confidence with their financial plan. Here's a ...

Watch me close on the PHONE - Grant Cardone - Watch me close on the PHONE - Grant Cardone 4 minutes, 16 seconds - Look, you're not Grant Cardone. If you want to close on the phone. You need training. Come to my business bootcamp and let me ...

How To Introduce Yourself And Others - How To Introduce Yourself And Others 4 minutes, 35 seconds - You only get one shot at making a first impression. And that one shot could turn out to be worth a lot. Shockingly, most people ...

enunciate it slow down

make the intro

look them in the eyes

HOW TO GET CLIENTS FAST | HOW I BUILT MY CLIENTELE | LICENSED ESTHETICIAN
GIVEAWAY - HOW TO GET CLIENTS FAST | HOW I BUILT MY CLIENTELE | LICENSED ESTHETICIAN **GIVEAWAY** 17 minutes - Hey Beauties! Welcome back for another video. This hot topic was highly requested. This video will cover how to get **clients**, fast.

I Make \$100k/m Recurring-Revenue w/ ONE Coaching Offer... Here's How - I Make \$100k/m Recurring-Revenue w/ ONE Coaching Offer... Here's How 12 minutes, 46 seconds - Connect with me on IG: @bolton
----- In this video, I share how I was able to ...

Intro

What is Recurring Revenue

The Old Way

The New Way

"I want to think about it." "I want to think it over." Crap! - Sales Training - "I want to think about it." "I want to think it over." Crap! - Sales Training 5 minutes, 29 seconds - Your prospect says, \"I want to think about it.\" or \"I want to think it over.\" That's crap. In this sales training, Dan Lok reveals the secret ...

Insanely good salon experiences that keep clients coming back - Insanely good salon experiences that keep clients coming back 42 minutes - Dawn Bradley is the owner and creator of Dawn Bradley Hair and Dawn

Bradley Academy. She is an educator \u0026amp; mentor, a world ...

Intro

Meet Dawn

Dawns background

Peoplepleasing tendencies

No is a saying

Its not an appointment

Client Attraction Playbook

Trust Authority

Failures

Custom consultations

Confidence

Feedback

Tips for converting clients

Emailing clients

Need More Customers? Let Me Show You How - Need More Customers? Let Me Show You How 7 minutes, 9 seconds - Need more **customers**? Let Dan Lok show you how. In this video, Dan Lok reveals The Buyer Pyramid, and shows you why most ...

The 3 Most Important Skills In Sales - The 3 Most Important Skills In Sales 9 minutes, 34 seconds - Closing is the number one skill in the world. The things you want in life, other people have them already. Want more dates?

The 3 Most Important Skills In Sales

CLOSING Is The Only Thing That Gets You To The Bank

The Ability to Empathize With Your Customers

People Don't Care How Much You know, Until They Know How

GIVE A DAMN

Problems Drive SALES

Be Like Water

Preempting Is Proactive

HIGH-TICKET CLOSING

Sales \u0026 Marketing Strategy For Service Based Business - Sales \u0026 Marketing Strategy For Service Based Business 10 minutes, 49 seconds - — Launch your entire business in one click When you sign up for HighLevel using my link, you'll get instant access to my entire ...

Intro

Finish Line Language

The Key

Features vs Benefits

The Case Funnel

100 PROVEN Ways To Acquire And Keep Clients For LIFE! (Richard Weylman) - 100 PROVEN Ways To Acquire And Keep Clients For LIFE! (Richard Weylman) 1 hour, 9 minutes - Order Richards latest book here - <https://richardweylman.com/books/> In this inspiring conversation with Hall Of Fame Keynote ...

Intro

The Big Picture

Evaluating

Elevated Experience

Demonstrate

Positioning

Examples

Call To Action

Next Steps

Keys To Great Communication

Importance Of Focus

Personalize

Are You Smart

Understanding Language

Book Release

Emotional Security

Get Them To Tell

Economic Security

Save Face

How To Get More Customers Or Attract More Clients - 33 Marketing Channel Strategies - How To Get More Customers Or Attract More Clients - 33 Marketing Channel Strategies 22 minutes - Let's explore 33 of the best ways to get more **customers**, or attract more **clients**.. This video covers three different types of marketing ...

Intro

HOW TO COME UP WITH GREAT BUSINESS IDEAS

APPROACH

ORGANIC STRATEGIES

CONTENT MARKETING

INFOGRAPHICS

SEARCH ENGINE OPTIMIZATION

MEDIA COVERAGE

TRADING UP THE CHAIN

CONTENT PARTNERSHIPS

WRITE GUEST POSTS FOR SOMEONE ELSE'S BLOG

EXISTING PLATFORMS

APPLE APP STORE

MEDIUM LINKEDIN

BOOK PUBLISHING

BECOMING AN AUTHOR IS STILL A GREAT WAY TO ESTABLISH YOURSELF AS AN EXPERT IN A FIELD

TOOLS AND WIDGETS

IS THERE A TASK OR PROCESS THAT YOU COULD HELP AUTOMATE FOR YOUR CUSTOMERS?

DO THEY OFTEN COME TO YOU WITH REPETITIVE QUESTIONS?

CAN YOU CREATE A QUIZ OR TOOL TO ADDRESS THEIR NEEDS?

FREEMIUM MODEL

FIND WAYS TO ADD EVEN MORE VALUE FOR PAYING CUSTOMERS

TRIPWIRE OFFER

CREATE AN EXCEPTIONALLY COMPELLING OFFER AT AN UNUSUALLY LOW PRICE

COMMUNITY BUILDING

CREATE AN ONLINE DISCUSSION FORUM

INVITE PEOPLE TO A FACEBOOK GROUP

EMAIL MARKETING

INSTANTLY DIRECT ATTENTION TO NEW CONTENT, PRODUCTS, SERVICES, OR IDEAS.

LEAD MAGNET

PDF REPORT

VIDEO TUTORIAL

SIGNUPS TO A FREEMIUM SERVICE

PAID STRATEGIES

SEARCH ADVERTISING

SOCIAL ADVERTISING

TARGET USERS BASED ON DEMOGRAPHIC DATA

CONTENT ADVERTISING

OFFLINE ADVERTISING

INFLUENCER CAMPAIGNS

CELEBRITY COLLABORATIONS

WORK WITH THEM DIRECTLY TO CREATE AN ORIGINAL PRODUCT

PROMOTED CONTENT

GIVE YOUR CONTENT A BOOST BY USING PAID PROMOTION

AUDIENCE RETARGETING

AFFILIATE MARKETING

PAYING FOR LEADS

PAYING FOR FREE TRIAL REGISTRATIONS

SOCIAL STRATEGIES

HAVING EXISTING CUSTOMERS RECOMMEND YOUR BRAND TO OTHER POTENTIAL CUSTOMERS

BRAND MERCHANDISE

PUBLIC SPEAKING

HOSTING EVENTS

BRAND MESSAGING

MUCH MORE LIKELY TO RECOMMEND YOU TO OTHERS

VIRAL CONTENT

LIVE STREAMING

REFERRAL PROGRAMS

OFFER SOCIAL STATUS OR SPECIAL ACCESS THAT RELATES TO YOUR PRODUCT OR SERVICE

PLATFORM INTEGRATIONS

INTEGRATIONS WITH POPULAR ONLINE SERVICES CAN ATTRACT NEW CUSTOMERS

EVALUATE A BUSINESS OPPORTUNITY

COLLECT MONEY UP FRONT

STORYTELLING

CRAFT COMPELLING STORIES THAT RELATE TO YOUR BRAND

MAKE A FUNNY VIDEO

SHARE YOUR EXPERTISE

WEIGH IN ON SOCIAL MEDIA

VERY EFFECTIVE STRATEGY THAT CAN GENERATE A LOT OF ATTENTION FOR YOUR BRAND

TRACTION Gabriel Weinberg \u0026amp; Justin Mares

BRAINSTORM POTENTIAL IDEAS

SELECT A FEW PROMISING OPTIONS

CONDUCT INEXPENSIVE TESTS

SELECT THE MOST PROMISING OPTION

Your Besthetician Ep. 6 | Client Retention For Estheticians, How To Keep Clients Coming Back! - Your Besthetician Ep. 6 | Client Retention For Estheticians, How To Keep Clients Coming Back! 25 minutes - In this episode of Your Besthetician we talk about how to **retain clients**, in your practice and how to stand out. Some tips we think ...

How Jorden Landed 4 Clients in His First Month with GoHighLevel Part Time - How Jorden Landed 4 Clients in His First Month with GoHighLevel Part Time 11 minutes, 31 seconds - Unlock a 30-day FREE trial + \$9577 in bonuses! <https://www.gohighlevel.com/ghlwizard> ***** ALREADY A HIGHLEVEL ...

Introduction: Landing High Paying **Clients**, with Go High ...

Meet Jordan Bailey: Success Story

Jordan's First Month: Strategies and Results

From Corporate to Marketing: Jordan's Background

Current Success and Future Goals

Advice for Beginners and Skeptics

Pro Tips and Final Thoughts

Conclusion and Call to Action

7 Ways to Keep Clients Coming Back for Years | Massage Therapist Success Tips - 7 Ways to Keep Clients Coming Back for Years | Massage Therapist Success Tips 4 minutes, 27 seconds - Ever wonder why some massage therapists have **clients**, who stay for years, while others struggle with retention? It's not just about ...

Clients Say, "I Am Not Interested." And You Say \"...\" - Clients Say, "I Am Not Interested." And You Say \"...\" 7 minutes, 13 seconds - If a **client**, said to you, "I am not interested." what would you say? Do you ask them why they're not interested? Do you part ways ...

How to Get \u0026 Keep Clients | Graphic Design - How to Get \u0026 Keep Clients | Graphic Design 2 minutes, 2 seconds - As a freelancer, how do you get and **keep clients**,? The best way to get and **keep clients** , is to make sure that you're visible online, ...

stick to your deadlines

reaching out to your clients

enter into design contests

How to Keep Clients from Leaving - How to Keep Clients from Leaving 14 minutes, 16 seconds - Many coaches think that the most important part of building a business is finding new **clients**,... Although that is obviously one of ...

Keeping Clients Accountable - Keeping Clients Accountable 3 minutes, 27 seconds - Lauren Eirk shares how to **keep clients**, motivated and accountable. She suggests to give clients doable goals and not make ...

100 Proven Ways to Acquire and Keep Clients for Life: The Path to Permanent Business Success - 100 Proven Ways to Acquire and Keep Clients for Life: The Path to Permanent Business Success 5 minutes - ID: 763992 Title: 100 Proven Ways to Acquire and **Keep Clients**, for Life: The Path to Permanent Business Success Author: C.

Clients Say, \"How much is it?\" And You Say, \"...\" - Clients Say, \"How much is it?\" And You Say, \"...\" 6 minutes, 16 seconds - When **clients**, say, \"how much is it?\" what do you say? Do you tell them the price right away? Do you sell them features and ...

100 Proven Ways to Acquire and Keep Clients for... by C. Richard Weylman · Audiobook preview - 100 Proven Ways to Acquire and Keep Clients for... by C. Richard Weylman · Audiobook preview 28 minutes - 100 Proven Ways to Acquire and **Keep Clients**, for Life: The Path to Permanent Business Success Authored by C. Richard ...

Intro

Cover

Foreword

Introduction: Why Invest Your Time?

Chapter 1: What Clients and Prospects Want and Why You Get Fired Without It

Outro

How To Follow Up With Clients Who Are Not Interested - How To Follow Up With Clients Who Are Not Interested 7 minutes, 44 seconds - When you talk to prospects on the phone, you'll likely face situations where you need to follow up with them. How do you best ...

Prospects Lie

Helpful Useful Practical

It Builds Relationship And Trust

Fundamentals Of Closing

The “easy” way to get clients (as a bookkeeper) - The “easy” way to get clients (as a bookkeeper) 12 minutes, 11 seconds - Looking to start a bookkeeping business and land quality **clients**,? Referrals and word-of-mouth can be the easiest way to grow ...

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